

Message Text

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ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 COME-00 TRSE-00 CIAE-00 INR-07

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FM AMEMBASSY WARSAW

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LIMITED OFFICIAL USE WARSAW 2407

PASS COMMERCE FOR BEWT

E.O. 11652: N/A

TAGS: ETRB, PL

SUBJECT: ANTI-DUMPING PROCEEDINGS: POLISH GOLF CARTS

1. DURING DEPUTY ASSISTANT SEVRETARY DOWNEY'S CALL ON VICE MINISTER OF MACHINE INDUSTRY SZOTEK, (APRIL 17), THE LATTER SAID THAT THE GOLF-CART DUMPING CASE HAD PLACED IN DOUBT A WHOLE RANGE OF MAJOR PROJECTS WHICH THE POLISH GOVERNMENT WAS CONSIDERING UNDERTAKING WITH U.S. FIRMS. HE SAID PROJECT DIRECTORS WERE ASKING WHETHER THEY SHOULD PROCEED WITH PROPOSALS WHICH INVOLVED PURCHASE OF U.S. EQUIPMENT, PART OF WHICH WOULD BE OFFSET BY COUNTER-SALES TO U.S. MARKET OF PORTIONS OF THE EVENTUAL OUTPUT OF THE PROJECT. HE SAID THESE MANAGERS WONDERED WHETHER IT WAS SAFE TO PROCEED WITH U.S. SUPPLIERS ONLY TO BE HIT LATER WITH DUMPING CHARGES. WHEN DOWNEY ASKED WHETHER THIS STATEMENT CONSTITUTED A THREAT, SZOTEK SAID IT WAS NOT A THREAT, JUST A STATEMENT OF THE SITUATION CONFRONTING POLISH DECISION-MAKERS.

2. AMONG THE U.S. FIRMS NOW COMPETING FOR MAJOR CONTRACTS INVOLVING COUNTER-SALES ARE: UNIROYAL, INTERNATIONAL HARVESTER, GRUMMAN, ROVKWELL INTERNATIONAL. JOHN MANVILLE, BOEING/MCDONNELL-BOUGLAS, AND RCA. DEALS OF THIS NATURE
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HAVE A POTENTIAL U.S. EXPORT VALUE OF OVER \$300 MILLION.

DAVIES

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Message Attributes

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